

Revision number: 2 Purchasing Agent: BRENDA VELDEVERE

ITEM: SCIENTIFIC PRODUCTS (LABORATORY EQUIPMENT AND SUPPLIES)

VENDOR: 02358J D VWR SCIENTIFIC PRODUCTS

PO BOX 7900

SAN FRANCISCO, CA 94120

INTERNET HOMEPAGE: WWW.VWRSP.COM

TELEPHONE: (800) 932-5000

FAX NUMBER: (303) 366-3302

CONTACT: BRIAN DIXON, REGIONAL MANAGER

EMAIL ADDRESS: <u>bdixon@vwrsp.com</u>

BRAND/TRADE NAME:

PRICE: SEE ATTACHED PRICE LIST

TERMS: NET 30

EFFECTIVE DATES: 10/01/99 THROUGH 09/30/2002

DAYS REQUIRED FOR DELIVERY: 1-30 DAYS
PRICE GUARANTEE PERIOD: 12 MONTHS
MINIMUM ORDER: NONE
MIN SHIPMENT WITHOUT CHARGES: NONE

OTHER CONDITIONS: REMIT TO: VWR CORP., P O BOX 640169

PITTSBURG, PA 15264-0169

CONTRACT IS FOR TWO (2) YEARS, WITH THREE (3) ONE YEAR

OPTIONS TO RENEW AFTER 9/30/2001.

REVISION #2 - CONTRACT HAS BEEN EXTENDED THROUGH 9/30/2002.

REVISION #1 - PLEASE NOTE CONTRACT HAS BEEN UPDATED WITH CORRECT PRICING.

THIS IS A SECONDARY CONTRACT.

PLEASE REFER FIRST TO PRIMARY CONTRACT PD-121 WITH FISHER SCIENTIFIC.

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

REPORTS:

THE CONTRACTOR WILL SUBMIT QUARTERLY REPORTS TO THE STATE PURCHASING AGENT SHOWING QUANTITIES AND DOLLAR VOLUME OF PURCHASES BY EACH STATE AGENCY AND POLITICAL SUBDIVISION. THESE REPORTS WILL BE DUE 10 DAYS AFTER THE CALENDAR QUARTER.



CUSTOMER SERVICE AND SALES SUPPORT:

<u>NAME</u> <u>TELEPHONE NUMBER</u> <u>RESPONSIBILITIES</u>

TRINH NGUYEN 801.279.0421 UNIVERSITY OF UTAH, UTAH STATE

UNIVERSITY AND THE UTAH DEPARTMENT OF

HEALTH, WEBER STATE UNIVERSITY

SCOTT BECK 801.571.5912 UTAH DEPARTMENT OF TRANSPORTATION

AND STATE CRIME LAB.

BRETT LEE 801.263.6788 THE UTAH DEPARTMENT OF AGRICULTURE

JOHN ROBICHAUD 800.444-0880 EXT 7953 OUTLYING AREAS OF THE STATE

NATIONAL TOLL FREE NUMBER 800.932.5000 FOR CUSTOMER SERVICE

PRICING SCHEDULE

GROUP I. CULTURE MEDIA AND DIAGNOSTICS	
	DISCOUNT FROM PUBLISHED PRICE LIST
BBL*	27.5%
DIFCO*	27.5%
EM SCIENCE GRANULATED MEDIA	29.5%
PML	10.0%
ICN	5.0%
PROMEGA	12.0%
PIERCE CHEMICAL	8.0%
HYCLONE	13.0%
ROCKLAND	2.0%
NOVAGEN	2.0%
ONCOGENE	2.0%
COLLABORATIVE BIO	12.0%
* DOEG NOT A DDI V TO ITEMO THAT MAY DE INCLUDED IN CONTRA CTO DETWEEN THE	

^{*} DOES NOT APPLY TO ITEMS THAT MAY BE INCLUDED IN CONTRACTS BETWEEN THE MANUFACTURER AND THE STATE OF UTAH.



GROUP II. REUSABLE GLASSWARE	
	DISCOUNT FROM PUBLISHED PRICE LIST
CORNING (CASE LOTS)	38.5%
CORNING (LESS THAN CASE LOTS)	42.5%
KIMBLE (CASE LOTS)	38.5%
KIMBLE (LESS THAN CASE LOTS)	42.5%
KONTES (CASE LOTS)	24.0%
KONTES (LESS THAN CASE LOTS)	24.0%
CHEM GLASS	13.0%
LAB GLASS	9.0%
VWR BRAND GLASSWARE	
P-61	19.0%
V-61	31.0%
R-61	53.0%

GROUP III. EQUIPMENT AND MISCELLANEOUS LABORATORY SUPPLIES

A. THE FOLLOWING LIST OF MANUFACTURERS WILL RECEIVE A 28.5% DISCOUNT FROM LIST:

ANSELL EDMONT

COORS

DRUMMOND

GLAS COL

METTLER TOLEDO

NORTON

OHAUS

POPE SCIENTIFIC

POPPER & SONS

REVCO

SARTORIUS

SPECTRUM MEDICAL

UVP

WARING

WILLSON

B. THE FOLLOWING LIST OF MANUFACTURERS WILL RECEIVE A 24.5% DISCOUNT FROM LIST:

BACHARACH BARNANT BARNSTEAD/TI

BARNSTEAD/THERMOLYNE

BLUE M



BOEKEL

BRANSON

BRINKMANN

CORNING (EQUIPMENT)

EC APPARATUS

HAAKE

JOHNSON & JOHNSON

LABCONCO

PALL GELMAN LABORATORY

POLYFOAM PACKERS

TECHNE

TIME MED LABELING

WELCH VACUUM

W.S. TYLER

YELLOW SPRINGS INSTRUMENTS

C. THE FOLLOWING LIST OF MANUFACTURERS WILL RECEIVE A 21.5% DISCOUNT FROM LIST:

BECTON DICKINSON (NEEDLES AND SYRINGES)

EDWARDS PUMPS

KENDRO SCIENTIFIC

LABLINE

LEICA

ORION

OXFORD

PARR

PRECISION/NAPCO

TAYLOR WHARTON

WHATMAN

YAMATO

D. MANUFACTURERS LISTED BELOW ARE PRIMARILY FOCUSED ON THE CHROMATOGRAPHY MARKET AND WILL RECEIVE A 12.0% DISCOUNT FROM LIST. MOST MAY BE FOUND IN THE VWR SCIENTIFIC PRODUCTS 99/00 CHROMATOGRAPHY CATALOG.

3M

AIR PRODUCTS

AIRTITE

ALLIED SIGNAL BURDICK & JACKSON (COLUMNS AND SPE PRODUCTS)

CHEMSERVICE

CHROMPACK

CONCOA

CRS

ELDEX

EPPENDORF NORTH AMERICA

GENERAL GLASSBLOWING

HAMILTON (SYRINGES)

HEWLETT-PACKARD (GC COLUMNS, HPLC COLUMNS, SUPPLIES & INTEGRATORS)

HYPERSIL

INTERACTION

ISOLATION TECHNOLOGIES

J.T. BACKER (TLC PLATES AND SPE PRODUCTS)

J&W SCIENTIFIC





KIPP & ZONEN

MACHERY-NAGEL

MICRA SCIENTIFIC

NATIONAL SCIENTIFIC

NSI

OHIO VALLEY

OPTIMIZE TECHNOLOGIES

PHASE SEP

RESTEK

SGE

SPECTRUM

SUN INTERNATIONAL

TOSO HAAS

ULTRA

UOP MAT/SEN

IN ADDITION, THE FOLLOWING MANUFACTURERS PRODUCTS ALSO FOUND AS PART OF OUR CHROMATOGRAPHY OFFERING WILL RECEIVE A 4.0% DISCOUNT FROM LIST:

HAMILTON (COLUMNS)

HEWLETT-PACKARD (INSTRUMENT PARTS)

PERKIN ELMER (PE COLUMNS, DETECTOR LAMPS AND CONSUMABLES)

RHEODYNE

UPCHURCH SCIENTIFIC

E. MISCELLANEOUS MANUFACTURER DISCOUNTS

BECKMAN	13.0%
BECTON DICKINSON (LABWARE)	29.0%
BECTON DICKINSON (VACUTAINERS)	40.0%
BEST	39.0%
BIOFIT	22.0%
BTX (INSTRUMENTS) OTHER SUPPLIES	5.0% 15.0%
CBS	15.0%
CORNING/COSTAR (TISSUE CULTURE PRODUCTS)	29.0%
EAGLE	39.0%
JUSTRITE	39.0%
KEWAUNEE	30.0%
KODAK	15.0%
MICROFLEX	37.0%
NALGE (PLASTICWARE) FILTERWARE	39.0% 24.0%



NUNC (TISSUE CULTURE PRODUCTS)	24.0%
OWL SCIENTIFIC (HARDWARE) OTHER	10.0% 5.0%
POLAROID (INSTRUMENTS) FILM	5.0% 20.0%
QORPAK	56.0%
SCHLEICHER & SCHUELL	13.0%
ZEISS	8.0%
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VWR SCIENTIFIC PRODUCTS WOULD LIKE TO PARTICIPATE IN ANY "C" OR "Z" CONTRACTS THAT MAY BE ESTABLISHED BETWEEN MANUFACTURERS AND THE STATE OF UTAH.

F. PRIVATE LABEL PRODUCTS WILL BE PRICED UTILIZING A COMBINATION OF POLICY AND PRODUCT CODES.THESE CODES MAY BE FOUND IN THE VWR SCIENTIFIC PRODUCTS LIST PRICE BOOK.

1.	1. VWRBRAND EQUIPMENT	
P-60		16.0%
V-60		22.0%
R-60		28.0%
2.	VWRBRAND PLASTICWARE	
P-62		19.0%
V-62		31.0%
R-62		53.0%
3.	. VWRBRAND SUPPLIES	
P-63		19.0%
V-63		31.0%
R-63		53.0%
4.	4. VWRBRAND APPLIANCES	
P-72		16.0%
V-72		22.0%
R-72		28.0%

G. POLICY CODE DISCOUNTS

CODE U	52.0%





CODE T	45.0%
CODE S	38.0%
CODE D	31.0%
CODE N	24.0%
CODE J	17.0%
CODE X	10.0%
CODE Z	3.0%

H. ANY VWR SCIENTIFIC PRODUCTS CATALOG NUMBER NOT RECEIVING A DISCOUNT THROUGH THE PRICING SCHEDULE THAT HAS BEEN PRESENTED WILL RECEIVE OUR "ALL OTHER" DISCOUNT OF 14.2%.

GROUP IV. CHEMICALS	
EM SCIENCE	DISCOUNT FROM PUBLISHED LIST PRICE
PRIMARY DRY REAGENTS - DRC	EACH LESS 80.0% CASE LESS 75.0%
SECONDARY DRY REAGENTS - DRA	EACH LESS 75.0% CASE LESS 70.0%
GENERAL DRY REAGENTS - DRB	EACH LESS 75.0% CASE LESS 70.0%
SMALL BULK DRY REAGENTS (12KG) -DRS	EACH LESS 75.0%
HIGH PURITY ORGANIC SOLVENTS (1 LITER) - HOL	EACH LESS 75.0% CASE LESS 70.0%
HIGH PURITY SOLVENTS IN PVC BOTTLES-HPC	EACH LESS 75.0% CASE LESS 70.0%
HIGH PURITY GC SOLVENTS - HPG	EACH LESS 75.0% CASE LESS 70.0%
HIGH PURITY HPLC SOLVENTS - HPL	EACH LESS 82.0% CASE LESS 76.0%
HIGH PURITY ORGANIC SOLVENTS - HPO	EACH LESS 78.0% CASE LESS 74.0%
HIGH PURITY HR-GC SOLVENTS - HRG	EACH LESS 75.0% CASE LESS 70.0%
HIGH PURITY BIOSYNTHESIS SOLVENTS - HBI	EACH LESS 75.0% CASE LESS 70.0%



PRIMARY LIQUID REAGENTS - LCO	EACH LESS 82.0% CASE LESS 76.0%
SECONDARY LIQUID REAGENTS - LCA	EACH LESS 75.0% CASE LESS 70.0%
GENERAL LIQUID REAGENTS - LCB	EACH LESS 75.0% CASE LESS 70.0%
DOWNSIZED REAGENTS (<500 G OR ML) -DWZ	EACH LESS 75.0% CASE LESS 80.0%
OTHER SOLVENTS - LEO	EACH LESS 75.0%
SMALL BULK LIQUID REAGENTS (20 LITERS) -SSB	EACH LESS 80.0%
PRIMARY MAJOR ACIDS - MAC	EACH LESS 75.0% CASE LESS 72.0%
SPECIALTY ACIDS - RAC	EACH/CASE LESS 20.0%
OMNIPUR MOLECULAR BIOLOGY REAGENTS - MRO	EACH LESS 30.0%
NON-REAGENTS GRADE CHEMICALS - NRC	EACH LESS 75.0% CASE LESS 70.0%
ORGANICS -ORG	EACH LESS 20.0%
TLC PLATES-TLC	EACH LESS 20.0%
BULK ACS CHEMICALS (55 GALLON OR 45-50 KG) - BUL	EACH LESS 38.0%

J.T. BAKER - REFER TO J.T. BAKER "Z" CONTRACT PRICING BEING SENT DIRECTLY TO THE STATE OF UTAH. APPENDIX II WILL BE COMPLETED BY MALLINCKRODT BAKER INC. VWR SCIENTIFIC PRODUCTS WILL SUPPORT THE PRICES PRESENTED BY MALLINCKROPT BAKER INC.

FOR VENDOR CODES NOT ADDRESSED BY THE "Z" CONTRACT VWR SCIENTIFIC PRODUCTS OFFERS AN 8.0% DISCOUNT.

MALLINCKRODT - REFER TO MALLINCKRODT "Z" CONTRACT PRICING BEING SENT DIRECTLY TO THE STATE OF UTAH. APPENDIX II WILL BE COMPLETED BY MALLINCKRODT BAKER INC. VWR SCIENTIFIC PRODUCTS WILL SUPPORT THE PRICES PRESENTED BY MALLINCKRODT BAKER INC.

FOR VENDOR CODES NOT ADDRESSED BY THE "Z" CONTRACT VWR SCIENTIFIC PRODUCTS OFFERS A 14.0% DISCOUNT.

ALLIEDSIGNAL BURDICK & JACKSON	
B&J BRAND SOLVENTS	46.0%
ACS/HPLC SOLVENTS	52.0%
PURIFIED PLUS SOLVENTS	35.0%
GC2 SOLVENTS	32.0%
ALL OTHER SOLVENTS	20.0%



RICCA CHEMICAL COMPANY	
(PREPARED SOLUTIONS) (PH BUFFERS)	22.0% 38.0%
VWRBRAND CHEMICALS	45.0%
VWRBRAND SOLUTIONS	35.0%
ALFA AESAR	3.0%
CALBIOCHEM	2.0%
NOVABIOCHEM	2.0%

FINET COMMODITY CODE(S)

- 11518390000 MEDIA, GONORRHEA
- 11519240000 BROTH, MEDIA GROWTH
- 17503000000 APTONS AND GLOVES, LABORATORY: PLASTIC, RUBBER, ETC.
- 17508000000 BALANCES AND ACCESSORIES
- $17510000000 BURNERS, HEAT GUNS, HOT PLATES (WITH OR WITHOUT STIRRING) MANTLES, \\ FTC$
- 17513090000 CHEMICALS, LABORATORY, (ACIDS)
- 17513380000 CHEMICALS, LABORATORY-DRY (A-B)
- 17513390000 CHEMICALS, LABORATORY-DRY (C-E)
- 17513400000 CHEMICALS, LABORATORY-DRY (F-M)
- 17513410000 CHEMICALS, LABORATORY-DRY (N-R)
- 17513420000 CHEMICALS, LABORATORY-DRY (S)
- 17513430000 CHEMICALS, LABORATORY-DRY (T-Z)
- 17513660000-CHEMICALS, LABORATORY (SOLUTIONS)
- 17513680000 CHEMICALS, LABORATORY (SPECIALTY SOLVENTS)
- 17513700000 CHEMICALS, LABORATORY-LIQUID (A-G)
- 17513710000 CHEMICALS, LABORATORY-LIQUID (H-Y)
- 17514000000 CHROMATOGRAPHY SUPPLIES: DEVELOPING TANKS, GLASS COLUMNS, PACKING, SEPTUMS, TLC PLATES, ETC.
- 17542000000 GLASSWARE, LABORATORY (STOCK ONLY)
- 22054000000 RECORDERS AND PLOTTERS, GENERAL LABORATORY TYPE (STRIP CHART, X-Y, AND SUPPLIES: CHART PAPER, DEVELOPING CHEMICALS, INK, PENHOLDERS, PENS, ETC
- 41552000000 FUME HOODS, LAMINAR FLOW HOODS, BIOLOGICAL CABINETS AND ISOLATORS, ETC.
- 41558000000 REFRIGERATORS, LABORATORY, SPECIALIZED: EXPLOSION-PROOF, ULTRA-LOW TEMPERATURE, ETC.
- 41565000000 SERVICE FIXTURES: COCKS, CONNECTORS, SINK TRAPS, VALVES, ETC.
- 41578000000 SINKS, LABORATORY TYPE
- 41585000000 STOOLS, LABORATORY
- 41591000000 TABLES, LABORATORY TYPE
- 43042000000 LABORATORY GAS: ARGON, CARBON DIOXIDE, HELIUM, HYDROGEN, NITROGEN, ETC.
- 49006000000 BAROMETERS AND MANOMETERS, LABORATORY TYPE
- 49548000000 INCUBATORS: CONVECTION, CO2 (ANAEROBIC CHAMBERS), ETC., AND PLANT GROWTH CHAMBERS
- 49582000000 SCALES, LABORATORY (ANIMAL AND HUMAN): AUTOPSY SCALES, UNDERWATER SCALES, ETC.
- 78588000000 SCIENCE INSTRUCTION EQUIPMENT (FOR CLASSROOM OR LABORATORY USE)

90634000000 - FREIGHT HANDLING; MATERIALS HANDLING 93850000000 - GAS EQUIPMENT (HOSPITAL, LABORATORY, AND WELDING) MAINT./REPAIR